WORCESTER BRAVEHEARTS BASEBALL CLUB



Internship Program

The Worcester Bravehearts Baseball Team has developed an intensive internship program that prepares its participants for a career in sports. Students who intern with the Worcester Bravehearts immediately become part of the gameday staff, learning the different aspects of stadium operations, fan assistance, and ticket sales in a fast-paced environment. We help our interns succeed by preparing for and learning from actual situations our staff encounters at the ballpark which are discussed daily. The Bravehearts offer two internship paths:

Ballpark Operations Internship - Summer Only

Learn about the daily management of a sporting venue during actual games under the supervision of the General Manager and Operations Manager. The Bravehearts play 28 home games over the course of the summer in addition to potential playoff & exhibition games. Interns will be needed to assist in carrying out tasks that are critical to the efficient operation of the ballpark during each game. Potential positions include:

- Merchandise Sales
- Press Box
- On Field Promotions
- Kids Zone / Birthday Party Assistance
- Pre-game Hospitality & Loge Boxes
- Parking & Fan Assistance
- Field and Stadium Maintenance

Interns will also work on non-gamedays if a non-baseball event is happening at the stadium (such as movies or festivals) or if field upkeep is required. Compensation is hourly and based on a weekly schedule of about 20 - 25 hours per week.

Contact: Matt Stebbins, Director of Operations 508-438-3773, <u>Matt@WorcesterBravehearts.com</u>

Ticket Sales Internship - Spring & Summer

Interns who work in the Bravehearts' ticketing department throughout the spring and summer will learn about sales techniques for ticket packages, hospitality events, and group outings. This internship is available beginning in January and is particularly helpful for students looking for an office internship of up to 30- 35 hours per week. Interns in the ticketing department will participate in the Bravehearts' training program to learn about how & why companies, community groups, and individuals buy tickets to sporting events. They will work either inside sales or outside sales and experience presentations to potential ticket buyers. These interns will be involved in staff meetings as the team brainstorms promotional nights that would help to increase attendance at Worcester Bravehearts games. Spring interns may be eligible to continue working in the position throughout the summer and fall as well. Compensation is hourly, and some interns also work the Box Office at Hanover Insurance Park.

Contact: Dave Peterson, General Manager 508-438-3773, <u>Dave@worcesterbravehearts.com</u>







